THE FORENSIC ACCOUNTING – OVERCOMING THE UNRECOVERABLE DEBT TO AVOID BANKRUPT BY PROJECTED SALES

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ABSTRACT:

Once we introduce a new capital by internal or external reconstruction and Merger &Acquisition, the unrecoverable debt is recorded in the books of account beyond the non-current assets' value, so we need to recover it by keeping a cash reserve from PAT after dividend. We should set a growth rate on each year sales turnover or revenue to keep a minimum cash reserve to repay the debt. Here we are drafting formulas, theory, and a projected income statement & Deviation Analysis between actual and projected income statement. We should address the deviation with proper reason so every year without fail we can keep a cash reserve balance. At regular interval, we should repay the debt by the cash reserve.

KEYWORDS AND DEFINITIONS

1. Debts:

The unrecoverable debts are addressed here on bankrupt stage. Each year the debt is repaid, and it is re-calculated at each year end.

2. <u>Revalued Non-Current Assets:</u>

All Non-Current Assets, which are saleable, are revalued at each year end for our assessment purpose.

3. <u>Total Overcome Years:</u>

The number of years that the irrecoverable debts can be overcome out of danger of bankrupt. At end year of TotalOvercome Years, the debt equals the available revalued non-current assets which saleable.

4. <u>The Remaining Overcome Years:</u>

Once we start doing this process, the years will pass on starting from first to last year of total overcome years so the remaining year within the total overcome years is known as Remaining Overcome Years. Total overcome years are defined in definition -3. At first year, the total overcome years are the remaining overcome years but at on-going years, the years will get reduced in the remaining overcome years from the second year of total overcome year. At every year end, Debts are recalculated after considering the repayment and it is reduced from the Revalued Non-Current Assets, which are saleable. The balance after revalued assets are known as Debt Coverable.

5. <u>Minimum Cash Reserve:</u>

The debt coverage is divided by the remaining overcome years and residual value is known as Minimum Cash Reserve. At Every year end, this amount of part should be set aside from the PAT after dividend value. Minimum Cash Reserve = Debt Coverage/Total Overcome Year

6. <u>Reserve Percentage:</u>

The percentage of reserve applied on the PAT after dividend of every year or projected PAT after dividend of every year.

7. <u>Actual Cash Reserve:</u>

We should keep a cash reserve the whole amount after the Dividend payment from PAT. Generally, Actual Cash Reserve = (PAT - Dividend) * Reserve Percentage or Set aside amount from Amount of PAT after deducting Dividend based on situation of business.

8. <u>Actual Sales</u>:

The Sale at year end of current year is known as actual sales. At every year, we must do this Bankrupt overcome accounting at each year end.

9. <u>Actual Return:</u>

The Return is the PAT after deducting the dividend of current year at year end.

10. Actual Rate:

The rate is found a percentage of PAT after dividend on actual sales at year end of current year. Actual Rate or OAR = ((PAT - Dividend)/Actual Sales) *100

11. <u>The Last Year Sales:</u>

The sales at last year are known as last year sales. The last year is previous year to current year.

12. <u>The Total Cash Reserve:</u>

The total amount of Cash reserve which is set aside from PAT after dividend is known as Total Cash Reserve.

13. Expected Cash Reserve:

The Debt Coverage is reduced by total cash reserve, and it is divided by the remaining overcome years and then the residual value is known as expected cash reserve. Expected Cash Reserve = (Debt Coverage – Total Cash Reserve)/The Remaining Overcome Years.

14. Expected Sales:

The expected cash reserve is divided by actual rate and the residual value is known as Expected Sales.Expected Sales = (Expected Cash Reserve)/Actual Rate

15. <u>Actual Growth Rate:</u>

The percentage of increase or decrease percentage in sale comparing to last year is known as Actual Growth Rate.Actual Growth Rate = (Actual Sales – Last Year Sales)/ Last Year Sales * 100

16. Expected Growth Rate:

The Growth rate is the increase or decrease percentage in sales comparing the current year sales and expected to sales. Expected Growth Rate = (Expected Sales – Actual Sales)/Actual Sales * 100

17. <u>Income Statement:</u>

The Income statement is used to find the Gross Profit, EBIT, PAT, PAT after Dividend. It is a statement which is specific to business.

18. <u>Projected Income Statement</u>

The Projected Income Statement is prepared by applying the Growth rate to revenue and by applying Rate of expenses and COGs to Actual Sales at current year to projected Year or Future Year. Depreciation is projected by schedule on Asset. Interest is projected by schedule on Loan. Dividend is projected by applying the rate of dividend on PAT at current year to PAT of projected Income Statement.

19. <u>Capital introduced/Restructuring:</u>

An amount of capital is brought in by a capital restructuring to overcome the current situation n Bankrupt and to compromise the lenders.

20. Variance Statement

The Actual Income Statement at each year is compared with projected income statement with variance amount and percentage by the Variance Statement

STEPS OF FORENSIC ACCOUNTING TO OVERCOME THE BANKRUPT

RESTRUCTURING CAPITAL

We must restructure the capital by acquisition or internal or external restructure of capital. The amount of Capital. The capital restructure is a major part, and it is done by many companies with an advice of Forensic auditors. We should do the accounting for Internal, External Restructuring or Merger & Acquisition based on capital introduction policy decided by forensic Auditors and accountants. Once Capital is introduced, we must recover the unrecoverable debt after revalued assets by a Cash reserve from profit and we should decide the growth rate of sales by considering the Cash Reserve. Below steps will show how to keep a cash reserve.

2. DRAFTING THE EXPECTED GROWTH RATE BY MAKING DEBT COVERAGE AS PAT– UNDER PROFIT SITUATION

1. <u>THEORY:</u>

1.

The expected growth rate is found by some steps and formulae. We must consider the debt, Debt coverage, Actual Rate and total cash Reserve balance at every year while performing this accounting.

The expected growth rate on sale plays key role to overcome the bankrupt by rapid increase in the business after introducing a new capital or restructured capital into business. We should do a reverse engineering while the growth rate in sales is not achieved in any years within the total overcome years. Based on the performance of the business, the growth rate may be getting reduced to overcome the bankrupt. **Growth rate is recalculated every year based on actual values of income statement of the years**

2. FORMULAE:

1. Debts:

The unrecoverable debts are addressed here on bankrupt stage. Each year the debt is repaid, and it is re-calculated at each year end.

2. Revalued Non-Current Assets:

All Non-Current Assets, which are saleable, are revalued at each year end for our assessment

purpose.

3. Total Overcome Years:

The number of years that the irrecoverable debts can be overcome out of danger of bankrupt. At end year of Total Overcome Years, the debt equals the available revalued non-current assets which saleable.

4. The Remaining Overcome Years:

Once we start doing this process, the years will pass on starting from first to last year of total overcome years so the remaining year within the total overcome years is known as Remaining Overcome Years. Total overcome years are defined in definition -3. At first year, the total overcome years are the remaining overcome years but at on-going years, the years will get reduced in the remaining overcome years from the second year of total overcome year.

5. Debt Coverage:

• Debts at every year end – Revalued Non-Current Assets at every year-end = Debt Coverage

6. Actual Rate:

• <u>Actual Rate or OAR = ((PAT – Dividend)/Actual Sales) *100(Current year actual)-</u>

7. Expected Cash Reserve:

• (Debt Coverage at every Year End – Total Actual Cash Reserve) / The Remaining Overcome Year = Expected Cash Reserve

8. Cash Reserve Rate:

• The reserve fixed to set aside the cash reserve from profit is Cash Reserve Rate

9. Expected Sales:

• <u>Expected Cash Reserve/Cash Reserve Rate * Actual Rate = Expected Sales</u>

10. Expected Growth Rate:

• ((Expected Cash Reserve/Cash Reserve Rate * Actual Rate) – Actual Sales)/Actual Sales * 100

If expected growth rate is more than zero, we should consider the Rate otherwise we should keep current sales itself. If the percentage goes to zero or below zero, keep the current year sales as projected sales.

1. <u>THEORY:</u>

The expected growth rate is found by some steps and formulae. We must consider the debt, Debt coverage, Actual Rate and total cash Reserve balance at every year while performing this accounting. The expected growth rate on sale plays key role to overcome the bankrupt by rapid increase in the business after introducing a new capital or restructured capital into business. We should do a reverse engineering while the growth rate in sales is not achieved in any years within the total overcome years. Based on the performance of the business, the growth rate may be getting reduced to overcome the bankrupt. Growth rate is recalculated every year based on actual values of income statement of the years

2. FORMULAE:

11. Debts:

The unrecoverable debts are addressed here on bankrupt stage. Each year the debt is repaid, and it is re-calculated at each year end.

12. Revalued Non-Current Assets:

All Non-Current Assets, which are saleable, are revalued at each year end for our assessment purpose.

13. Total Overcome Years:

The number of years that the irrecoverable debts can be overcome out of danger of bankrupt. At end year of Total Overcome Years, the debt equals the available revalued non-current assets which saleable.

14. The Remaining Overcome Years:

Once we start doing this process, the years will pass on starting from first to last year of total overcome years so the remaining year within the total overcome years is known as Remaining Overcome Years. Total overcome years are defined in definition -3. At first year, the total overcome years are the remaining overcome years but at on-going years, the years will get reduced in the remaining overcome years from the second year of total overcome year.

15. Debt Coverage:

- <u>Debts at every year end Revalued Non-Current Assets at every year-end = Debt Coverage</u>
- 16. Actual Rate:

- <u>Actual Rate or OAR = ((PAT Dividend)/Actual Sales) *100(Current year actual)-</u>
- 17. Expected Cash Reserve:
- (Debt Coverage at every Year End Total Actual Cash Reserve) / The Remaining Overcome Year = Expected Cash
- Reserve
- 18. Cash Reserve Rate:
- <u>The reserve fixed to set aside the cash reserve from profit is Cash Reserve Percentage</u>
- **19. PAT Growth Percentage**
- (PAT after Dividend at current year PAT after Dividend at last year)/PAT after Dividend at last year * 100
- 20. Projected PAT:
- If Expected Cash Reserve/PAT after Dividend is more than 1, follow below formula
- <u>(((Expected Cash Reserve/PAT after Dividend) *PAT Growth Percentage + 100%) * PAT after Dividend Current</u> year)/ Cash Reserve Percentage
- <u>If Expected Cash Reserve/PAT after Dividend is equal or less than 1, follow below formula</u>
- <u>PAT after Dividend at Current year is same as Projected PAT</u>
- 21. PAT to Sales Percentage Actual:
- PAT after Dividend at Current Year/Sales at Current Year * 100
- 22. Expected Growth Rate (Sales Growth Rate):
- ((Projected PAT/PAT to Sales Percentage Actual) Actual Sales)/Actual Sales * 100

If expected growth rate is more than zero, we should consider the Rate otherwise we should keep current sales itself. If the percentage goes to zero or below zero, keep the current year sales as projected sales.

3. DRAFTING THE EXPECTED GROWTH RATE BY GROWTH IN SALES UNDER PROFIT WITH GROWTH IN SALES AND WITHOUT GROWTH IN PROFIT

1. <u>THEORY:</u>

The expected growth rate is found by some steps and formulae. We must consider the debt, Debt coverage, Actual Rate and total cash Reserve balance at every year while performing this accounting.

The expected growth rate on sale plays key role to overcome the bankrupt by rapid increase in the business after introducing a new capital or restructured capital into business. We should do a reverse engineering while the growth rate in sales is not achieved in any years within the total overcome years. Based on the performance of the business, the growth rate may be getting reduced to overcome the bankrupt. **Growth rate is recalculated every year based on actual values of income statement of the years**

2. FORMULAE:

23. Debts:

The unrecoverable debts are addressed here on bankrupt stage. Each year the debt is repaid, and it is re-calculated at each year end.

24. Revalued Non-Current Assets:

All Non-Current Assets, which are saleable, are revalued at each year end for our assessment

purpose.

25. Total Overcome Years:

The number of years that the irrecoverable debts can be overcome out of danger of bankrupt. At end year of Total Overcome Years, the debt equals the available revalued non-current assets which saleable.

26. The Remaining Overcome Years:

Once we start doing this process, the years will pass on starting from first to last year of total overcome years so the remaining year within the total overcome years is known as Remaining Overcome Years. Total overcome years are defined in definition -3. At first year, the total overcome years are the remaining overcome years but at on-going years, the years will get reduced in the remaining overcome years from the second year of total overcome year.

27. Debt Coverage:

- <u>Debts at every year end Revalued Non-Current Assets at every year-end = Debt Coverage</u>
- 28. Actual Rate:
- <u>Actual sales (at current year)</u>- Last year Sales/Last Year Sales*100 = Actual Rate
- 29. Expected Cash Reserve:
- Debt Coverage at every Year End / The Remaining Overcome Year = Expected Cash Reserve

30. Expected Sales:

• Expected Cas Reserve/Actual Rate = Expected Sales

31. Expected Growth Rate:

• ((Expected Cash Reserve/Actual Rate) – Actual Sales)/Actual Sales * 100

If expected growth rate is more than zero, we should consider the Rate otherwise we should keep current sales itself. If the percentage goes to zero or below zero, keep the current year sales as projected sales.

4. DRAFTING THE EXPECTED PBT – IN LOSS SITUATION

1. <u>THEORY:</u>

When business register a loss in current year, we must go with a bottom-up draft statement. We should prepare a projected income statement. Loss is replaced with the debt coverage at year end for the projection and the cost are projected by a ratio of Loss to Expenses and the Sales is projected by summing all Cost and reducing it from loss.

2. FORMULAE:

1. Cash Reserve Percentage:

We must decide the percentage of cash reserve from PAT.

2. Projected PBT:

When there is a loss, the Debt coverage at year end is divided by Cash Reserve Percentage and multiplied by 100+Cash Reserve Percentage.

Projected PBT = ((Debt Coverage at year end – Total Cash Reserve /Remaining outcome years)/Cash Reserve Percentage)

5. DECIDING THE GROWTH RATE METHOD

There are four methods to prepare the projected income statement and we can make decision which can be used by following below logic.

1. If the business is having a rate of growth in Sales along with profit, we can choose Growth Rate by Growth in Sales.

2. If the business is having a rate of growth in Profit without growth in sales, we can choose Growth Rate by Growth in PAT.

3. If the business is having profit without growth in sales and profit, we can choose Growth Rate by making debt coverage asPBT.

4. If the business is under loss, we must follow the expected PBT – IN LOSS situation.

6. INVESTING THE CASH RESERVE IN ASSETS & SECURITIES

A percentage is decided to set aside the cash reserve from PAT after Dividend based on Management Decision. The Cash reserve taken away from the PAT is invested in an asset and security of a portfolio. The investment value will go up by the cash reserve every-year. The Market Value of Investment will help to overcome the Bankrupt.

7. DRAFTING THE PROJECTED INCOME STATEMENT: FORMAT

1. LOGIC OF PROJECTION OF INCOME STATEMENT: IN PROFIT SITUATION

Projection is drafted every year end within the total overcome years starting from first year to last year.

The Income statement has major sections generally, but it is specific to business. The sections are 1. Sales 2. COGS 3. Operating & Administration Expenses 4. Selling, Marketing & Distribution Expenses 5. Depreciation Expenses 6. EBIT 7. Interest 8. PAT 9. Dividend 10. PAT after dividend

Projection Logic.

1. Actual Sales, COGS, Admin, Gen, Operating, Marketing, Selling, distribution expenses are expenses and revenue of current year.

2. **Projected Sales** = (Actual Sales at current year * Expected Growth Rate) +Actual Sales at current year. Expected Growth rate is calculated by following above section "Drafting the Expected Growth Rate."

3. Projected COGS = (Actual COGS at current year/Actual Sales at current year) * Projected Sales (Expected Sales)

4. Projected General & Admin & Operation Expenses:

Fixed Regular expenses continues same as projected Admin and operating expenses.

Other admin and operating expenses:

Projected Gen & admin and operating expenses = (Actual Gen & admin & op expense at current year/ Actual Sales at current year) * Projected Sales (Expected Sales)

5. Projected Selling, Marketing & Distribution Expenses:

Fixed Regular expenses continues same as projected Selling, Marketing & Distribution expenses.

Other admin and operating expenses:

Projected Selling, Marketing & Distribution expenses = (Actual Selling, Marketing & Distribution at current year / Actual Sales at current year) * Projected Sales (Expected Sales)

6. **Projected Depreciation Expenses**

The projected depreciation is projected by schedule of Assets & Rate of depreciation and schedule of Depreciation method.

7. Projected Interest Expenses:

The interest is projected by schedule of loan statement.

8. **Projected Dividend:**

The EBIT is projected by reducing the projected sales from projected COGS, Gen, Admin, the Operating Expenses, Selling, Distribution & Marketing expense, Depreciation. After Reducing projected interest from EBIT, PBT is projected. PAT is projected by reducing projected tax from PBT.

Projected PAT * (Dividend at current year/Actual PAT at current year) = Projected Dividend.

9. Projected Tax:

Projected tax is projected by multiplying tax rate at the PAT projected.

Projected Tax = Projected PBT * Rate of Tax

2. LOGIC OF PROJECTED INCOME STATEMENT: IN LOSS SITUATION

1. Cash Reserve Percentage:

We must decide the percentage of cash reserve from PAT.

2. Projected PBT:

When there is a loss, the Debt coverage at year end is divided by Cash Reserve Percentage and multiplied by 100+Cash Reserve Percentage.

Projected PAT = ((Debt Coverage at year end – Total Cash Reserve /Remaining outcome years)/Cash Reserve Percentage)

3. Projected Expenses/ Cost: (Cost or Expense/Actual PBT) * Projected PBT

4. **Projected Sales:**

Projected PBT – Projected Expenses and Costs = Projected Sales

5. Projected Tax:

Tax and dividend are derived from the Value of Projected PBT.

8. DRAFTING PROJECTED INCOME STATEMENT FOR THE YEAR YYYY:

The Management Accounts are grouped by individual financial accounts (Chart of Accounts) based on understanding of management and income statement.

> <u>TABLE 1</u>

| TADLE I | | |
|---|--------|--|
| Year: YYYY | | |
| Management Accounts | Amount | |
| Projected Sales | | |
| Less: | | |
| Projected COGS | | |
| Gross Profit – Projection | | |
| Less: | | |
| Projected General, Admin, Operation expenses | | |
| Projected Selling, Marketing, Distribution Expenses | | |
| Projected Depreciation | | |
| EBIT | | |
| Less: Projected Interest | | |
| PBT | | |
| Less: Projected Tax | | |
| PAT | | |
| Less: Projected Dividend | | |
| PAT after dividend Projected | | |
| Expected Cash Reserve = Reserve Percentage * PAT | | |
| after Dividend | | |

9. DRAFTING VARIATION STATEMENT AT EVERY YEAR END - FORMAT

1. <u>THEORY OF VARIANCE STATEMENT:</u>

At every year end within the total overcome years, we do a variance statement at year end starting from first year of total overcome years till end of overcome years. The variance amount and percentage show that deviation from growth rate and expected cash reserve. Based on the Variance amount or percentage, we can increase the total overcome years. Variance statements of every year end is compared and analysed for detailed information.

$\succ \qquad \underline{\text{TABLE 2}}$

2. VARIANCE STATEMENT FOR THE YEAR XXXX:

| Year: YYYY | | | | |
|---|---|--|---|---|
| Management Accounts | Actual Amount Taken from current year income statement | Projected Amount Taken from projection statement of current year from earlier section | Variance amount Actual Amount - Projected Amount | Variance (Percentage Variance Amount/Projected Amount *100) |
| Sales | | | | |
| Less: | | | | |
| COGS | | | | |
| Gross Profit | | | | |
| Less: | | | | |
| General, Admin, | | | | |
| Operation expenses | | | | |
| Selling, Marketing, | | | | |
| Distribution Expenses | | | | |
| Less: Depreciation | | | | |
| EBIT | | | | |
| Less: Interest | | | | |
| PBT | | | | |
| Less: Tax | | | | |
| PAT | | | | |
| Less: Dividend | | | | |
| PAT after dividend | | | | |
| Expected Reserve Cash= | | | | |
| Reserve Percentage * PAT after Dividend | | | | |

EXAMPLE - PROJECTED INCOME STATEMENT & VARIANCE STATEMENT

10. PROJECTED INCOME STATEMEN BY MAKING DEBT COVERAGE AS PAT UNDER PROFIT

> <u>TABLE 1</u>

Debt = $2\overline{000000}$, Assets Revalued: 1000000, Years to overcome: 10 years

| Management Accounts | Year | |
|----------------------------------|--------|--------|
| | 2021 | 2022 |
| Sales | 200000 | 250000 |
| Less: | | |
| COGS | 50000 | 55000 |
| Gross Profit – Projection | 150000 | 195000 |
| Less: | | |
| General, Admin, Operation | 10000 | 15000 |
| expenses | | |
| Selling, Marketing, Distribution | 10000 | 15000 |
| Expenses | | |
| Depreciation | 10000 | 15000 |
| EBIT | 120000 | 150000 |
| Less: Interest | 10000 | 10000 |
| PBT | 110000 | 140000 |
| Less: Tax | 10000 | 20000 |
| PAT | 100000 | 120000 |
| Less: Dividend | 10000 | 15000 |
| PAT after dividend Projected | 90000 | 105000 |

Cash Reserve Percentage: 90 %

Actual Rate: PAT After Dividend/Sales * 100 105000/250000 * 100 = 42% Debt Coverage: Debt – Revalued non-current assets 2000000 – 1000000 = 1000000 Growth Rate: (Debt Coverage/Overcome years)/Reserve Rate*Actual Rate – Actual Sales/Actual Sales * 100 (100000/90% *42%) – 250000/250000 * 100 (2,64,550-250000)/250000 * 100 = 5.82%

| \triangleright | TABLE 2 | |
|------------------|---------|--|
| | | |

| Year: 2023Management AccountsAmountProjected Sales264550Less:Projected COGS58201Gross Profit – Projection206349Less:Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | | | |
|---|---|--------|--|
| Management AccountsAmountProjected Sales264550Less:Projected COGS58201Gross Profit – Projection206349Less:Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Dividend137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Year: 2023 | | |
| Projected Sales264550Less:Projected COGS58201Gross Profit – Projection206349Less:Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Management Accounts | Amount | |
| Less:Image: Constant of the system of the syste | Projected Sales | 264550 | |
| Projected COGS58201Gross Profit – Projection206349Less:-Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Less: | | |
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| Less:Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Gross Profit – Projection | 206349 | |
| Projected General, Admin, Operation expenses15873Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Less: | | |
| Projected Selling, Marketing, Distribution Expenses15873Projected Depreciation15000EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Projected General, Admin, Operation expenses | 15873 | |
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| EBIT159603Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Projected Depreciation | 15000 | |
| Less: Projected Interest10000PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | EBIT | 159603 | |
| PBT149603Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Less: Projected Interest | 10000 | |
| Less: Projected Tax12000PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | PBT | 149603 | |
| PAT137603Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | Less: Projected Tax | 12000 | |
| Less: Projected Dividend16000PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT after Dividend109442 | PAT | 137603 | |
| PAT after dividend Projected121603Expected Cash Reserve = Reserve Percentage * PAT109442after Dividend109442 | Less: Projected Dividend | 16000 | |
| Expected Cash Reserve = Reserve Percentage * PAT 109442 after Dividend | PAT after dividend Projected | 121603 | |
| after Dividend | Expected Cash Reserve = Reserve Percentage * PAT | 109442 | |
| | after Dividend | | |

Debt coverage per year = 100000 and cash reserve this year = 109442

11. PROJECTED INCOME STATEMEN GROWTH IN SALES UNDER PROFIT

$\succ \qquad \underline{\text{TABLE 3}}$

Debt = 2000000, Assets Revalued: 1000000, Years to overcome: 10 years

| Management Accounts | Year | |
|----------------------------------|--------|--------|
| | 2021 | 2022 |
| Sales | 200000 | 250000 |
| Less: | | |
| COGS | 50000 | 55000 |
| Gross Profit – Projection | 150000 | 195000 |
| Less: | | |
| General, Admin, Operation | 10000 | 15000 |
| expenses | | |
| Selling, Marketing, Distribution | 10000 | 15000 |
| Expenses | | |
| Depreciation | 10000 | 15000 |
| EBIT | 120000 | 150000 |
| Less: Interest | 10000 | 10000 |
| PBT | 110000 | 140000 |
| Less: Tax | 10000 | 20000 |
| PAT | 100000 | 120000 |
| Less: Dividend | 10000 | 15000 |
| PAT after dividend Projected | 90000 | 105000 |

Cash Reserve Rate = 90%

1. Debt Coverage:

• <u>Debts at every year end – Revalued Non-Current Assets at every year-end = Debt Coverage</u>

2000000-1000000= 1000000

2. Actual Rate:

• <u>Actual sales (at current year)</u>- Last year Sales/Last Year Sales*100 = Actual Rate

$\frac{(250000-200000)}{200000*100} = 25\%$

3. Expected Cash Reserve:

Debt Coverage at every Year End / The Remaining Overcome Year = Expected Cash Reserve

100000/10 = 100000

4. Expected Sales:

• Expected Cash Reserve/Actual Rate = Expected Sales

100000/25% = 400000

 \geq

5. Expected Growth Rate:

• ((Expected Cash Reserve/Actual Rate) – Actual Sales)/Actual Sales * 100

If the percentage goes to zero or below zero, keep the current year sales as projected sales.

(400000-250000)/250000*100 = 150000/250000*100 = 60%

Sales is greater than 0 so we can consider the growth.

| Year: 2023 | |
|---|--------|
| Management Accounts | Amount |
| Projected Sales | 400000 |
| Less: | |
| Projected COGS | 88000 |
| Gross Profit – Projection | 312000 |
| Less: | |
| Projected General, Admin, Operation expenses | 24000 |
| Projected Selling, Marketing, Distribution Expenses | 24000 |
| Projected Depreciation | 15000 |
| EBIT | 249000 |
| Less: Projected Interest | 10000 |
| PBT | 239000 |
| Less: Projected Tax | 12000 |
| PAT | 227000 |
| Less: Projected Dividend | 22000 |
| PAT after dividend Projected | 205000 |
| Expected Cash Reserve = Reserve Percentage * PAT after Dividend | 184500 |

Debt coverage per year = 100000 and cash reserve this year = 184500

12. PROJECTED INCOME STATEMENT BY PERCENTAGE OF PAT AFTER DIVIDEND UNDER PROFIT

$\succ \qquad \underline{\text{TABLE 5}}$

Debt = 2500000, Assets Revalued: 1000000, Years to overcome: 10 years

| Management Accounts | Year | |
|----------------------------------|--------|--------|
| | 2021 | 2022 |
| Sales | 200000 | 250000 |
| Less: | | |
| COGS | 50000 | 55000 |
| Gross Profit – Projection | 150000 | 195000 |
| Less: | | |
| General, Admin, Operation | 10000 | 15000 |
| expenses | | |
| Selling, Marketing, Distribution | 10000 | 15000 |
| Expenses | | |

| Depreciation | 10000 | 15000 |
|------------------------------|--------|--------|
| EBIT | 120000 | 150000 |
| Less: Interest | 10000 | 10000 |
| PBT | 110000 | 140000 |
| Less: Tax | 10000 | 20000 |
| PAT | 100000 | 120000 |
| Less: Dividend | 10000 | 15000 |
| PAT after dividend Projected | 90000 | 105000 |



| Year: 2023 | | |
|---|--------|--|
| Management Accounts | Amount | |
| Projected Sales | 343900 | |
| Less: | | |
| Projected COGS | 75658 | |
| Gross Profit – Projection | 228242 | |
| Less: | | |
| Projected General, Admin, Operation expenses | 20364 | |
| Projected Selling, Marketing, Distribution Expenses | 20364 | |
| Projected Depreciation | 15000 | |
| EBIT | 171974 | |
| Less: Projected Interest | 10000 | |
| PBT | 161974 | |
| Less: Projected Tax | 12000 | |
| PAT | 149974 | |
| Less: Projected Dividend | 17000 | |
| PAT after dividend Projected | 132974 | |
| Expected Cash Reserve = Reserve Percentage * PAT | 119676 | |
| after Dividend | | |

Debt coverage per year = 150000 and cash reserve this year = 119676

13. PROJECTED INCOME STATEMENT UNDER LOSS

Debt = 2000000, Assets Revalued: 1000000, Years to overcome: 10 years

 \succ <u>TABLE 7</u>

| Management Accounts | Year | | |
|----------------------------------|--------|--|--|
| | 2022 | | |
| Sales | 10000 | | |
| Less: | | | |
| COGS | 50000 | | |
| Gross Profit – Projection | 50000 | | |
| Less: | | | |
| General, Admin, Operation | 20000 | | |
| expenses | | | |
| Selling, Marketing, Distribution | 20000 | | |
| Expenses | | | |
| Depreciation | 20000 | | |
| EBIT | -10000 | | |
| Less: Interest | 10000 | | |
| PBT | -20000 | | |
| Less: Tax | 0 | | |
| PAT | -20000 | | |
| Less: Dividend | 0 | | |
| PAT after dividend Projected | -20000 | | |

Projected PBT:

Projected PBT = ((Debt Coverage at year end - Total Cash Reserve / Remaining outcome years) / Cash Reserve Percentage) (100000/90) *100 = 111111

> <u>TABLE 8</u>

| Year: 2023 | | | |
|--|--------|--|--|
| Management Accounts | Amount | | |
| Projected Sales | 418888 | | |
| Less: | | | |
| Projected COGS | 277777 | | |
| Gross Profit – Projection | | | |
| Less: | | | |
| Projected General, Admin, Operation expenses | 111111 | | |

| Projected Selling, Marketing, Distribution Expenses | 111111 |
|---|--------|
| Projected Depreciation | 20000 |
| EBIT | |
| Less: Projected Interest | 10000 |
| PBT | 111111 |
| Less: Projected Tax | 15000 |
| PAT | |
| Less: Projected Dividend | 15000 |
| PAT after dividend Projected | 71111 |
| Expected Cash Reserve = Reserve Percentage * PAT | 63999 |
| after Dividend | |

14. VARIANCE STATEMENT FOR THE YEAR 2023 – UNDER PROFIT

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TABLE 9

| Year:2023 | | | | | | |
|--|---|--|---|---|--|--|
| Management Accounts | Actual Amount Taken from current year income statement | Projected Amount Taken from projection statement of current year from earlier section | Variance amount Actual Amount - Projected Amount | Variance (Percentage Variance Amount/Projected Amount *100) | | |
| Sales | 255000 | 264550 | -9550 | -3.609% | | |
| Less: | | | | | | |
| COGS | 55000 | 58201 | -3201 | -5.499% | | |
| Gross Profit | 200000 | 206349 | -6349 | | | |
| Less: | | | | | | |
| General, Admin, Operation expenses | 15100 | 15873 | -773 | -4.869% | | |
| Selling, Marketing, Distribution Expenses | 15100 | 15873 | -773 | -4.869% | | |
| Less: Depreciation | 15000 | 15000 | 0 | | | |
| EBIT | 154800 | 159603 | -4803 | | | |
| Less: Interest | 10000 | 10000 | 0 | | | |
| PBT | 144800 | 149603 | -4803 | | | |
| Less: Tax | 11000 | 12000 | -1000 | -8.33% | | |
| PAT | 133800 | 137603 | | | | |
| Less: Dividend | 15000 | 16000 | -1000 | -6.25% | | |
| PAT after dividend | 118800 | 121603 | | | | |
| Expected Reserve Cash= Reserve Percentage * PAT after Dividend | 106920 | 109442 | | | | |

CONCLUSION:

A fixed year of overcoming the unrecoverable debt is found. A growth rate is fixed at year beginning which starts from 1st year of Total overcome years to last year of total overcome years. A projected Income statement is prepared by logic of projections and expected growth rate fixed in this formula under profit situation or projected PAT under loss situation. A Variance Statement is prepared by comparing projection income statement with Actual Income Statement in every year end in the total overcome years.